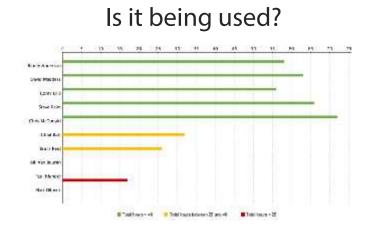
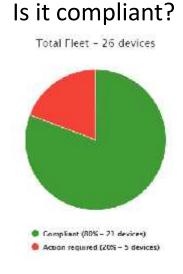


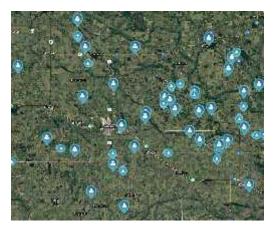


With a continued trend of companies moving to improve workforce safety and compliance they are looking at Cloud based solutions. The ability with Industrial IoT and "Big Data" systems they are able to increase productivity and safety





Where is it?



blacklinesafety

#### **Connected Worker**

- Uses digital and IoT technologies to maximize accuracy and efficiency, eliminate manual processes and ensure regulatory compliance, while minimizing safety costs and preventing incidents.
- Tracking of Assets, Lone Worker, Gas Detection / Compliance
- Continuous Improvement Identified through the data
- Cost Savings / Productivity, Workflow Efficiency
- Security of Connected Worker cost of infrastructure

#### 2. Industrial Internet of Things

Customers looking for Cloud connected systems to capture their data

#### **Event Reports**



#### **Alert Reports**



#### Usage and Compliance



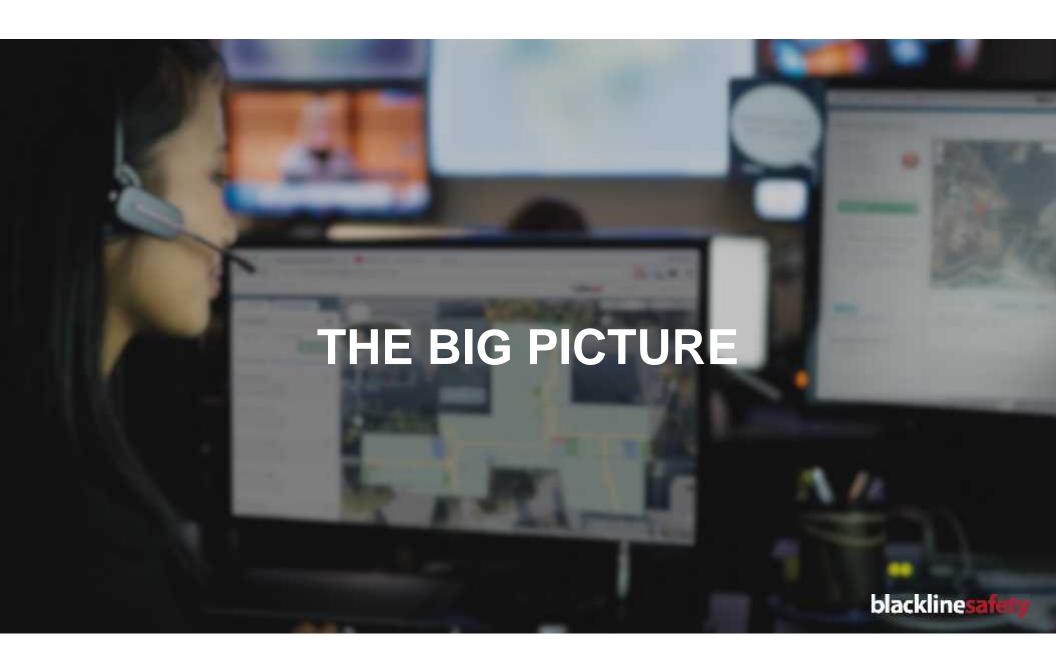
#### Big Data – Ties to the Analytics

- The ability of a system to take enormous data sets to reveal patterns, trends, and associations, especially relating to human behavior and interactions
- Organizations leverage data pools to drive value, safety and productivity
- Blackline Analytics generates large volumes of data compared to traditional systems



### THE GLOBAL CONNECTED WORKER MARKET

- It is estimated that the global Connected Worker market generated \$1.7 billon in 2017. According to a new study published worldwide this market is expected to reach \$8.9 billion in 2026.
- The connected worker ecosystem offers improved efficiency and productivity, increased proactive visibility into workforce operations, faster response times, and reduces safety incidents and accidents.



# **Applications**

- Analytics
- Web Based solution
- No customer infrastructure required

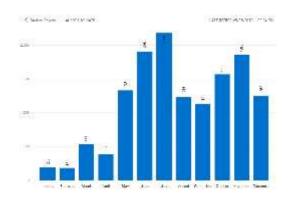
Where are gas exposures occurring?



How much time is spent in each area?



What's the data trend over time?



## **Applications**

- API Push or Pull, the ability to work with other data systems (Data Integration)
- Easy to customize for individual purposes We listen to the voice of the customer in designing new products. EXO, Dashboards, etc.

Dashboards



EXO



